

SARAH SUKIN

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EDUCATION

University of Virginia Darden School of Business - Charlottesville, VA

May 2027

Candidate for Master of Business Administration (MBA)

- Forté Foundation Fellow (Merit, Partial Tuition)
- Graduate Women in Business Executive VP, GenAI Advisory Board Career Liaison, Technology Club, Racquet Club

Yale University - New Haven, CT

May 2018

Bachelor of Arts in Computer Science and Graphic Design

- GPA 3.78/4.00; Semester exchange at Stanford University; Richter Fellowship; Mary Hotchkiss Williams Fellowship
- YaleMakes President, STEAM Board Member, Women in Computer Science Head of Outreach, Student Council Designer

EXPERIENCE

Dell Technologies – Round Rock, TX

2026

Product Management Intern, Direct Liquid Cooling (DLC) & AI Server Services

Developed AI product strategy across Dell's \$23B services portfolio and roadmap for \$60B AI server business

- Designed and launched AI competitive intelligence dashboard with quantitative scoring to benchmark \$23B annual services
- Built DLC product and lifecycle maps and analyzed market gaps to inform product launch strategy and roadmap priorities

Accenture Federal Services - Arlington, VA

2018-2025

Manager, Strategy Consulting and Experience Design

2023-2025

Directed \$2.3M digital transformation project for federal energy agency and led cross-functional team and executive relationships

- Defined roadmap, scope, milestones, and risks for \$1.8M digital product; tracked sprint velocity and forecasting in compliance with CMMI Level 5 to deliver under budget and secure \$500K option year
- Developed digital strategy leveraging market data and customer insights, increasing engagement 28% and active users 14%
- Analyzed accessibility and performance, reducing issues 89% and increasing mobile responsiveness 53% in six months
- Designed and configured internal resource platform and drove adoption to top 10 usage company-wide within first year

Associate Manager, Strategy Consulting and Experience Design

2022-2023

Led UX team of three in \$5.2M modernization of social services platforms serving 2.5M enrollees

- Led integration of four platforms into a unified solution for seven benefits and introduced consistent branding, data validation, automation, and document traceability, delivering cost savings, higher applicant success rates, and operational efficiency
- Brought Medicaid online for 1.63M enrollees, enabling administrative cost savings and 37k new enrollments in year one
- Ran workshops, interviews, prototyping, and usability tests to ensure prioritization of user needs and create executive buy-in

Consultant

2020-2022

Designed and launched platform enabling educators to connect and share lesson plans; managed analyst on team of five

- Implemented pilot in six weeks and ran five collaborative feedback sessions to guide next-phase enhancements; platform improved educational resource accessibility and efficiency 74% versus market alternatives
- Established design community as Adobe Team Lead (2019-2021), including business development, staffing, and training

Senior Analyst | Analyst

2018-2020

Led federal agency's UX strategy for Salesforce systems, collaborating on change management, backlog, and technical planning

- Engineered licensing, reporting, and management processes for agricultural hemp production using Salesforce and SQL, generating \$291M annually in new industry value
- Devised dashboards and analytics on animal licenses that saved one month of work per year for a 26-person team
- Synthesized 261 pages of regulation into a self-assessment tool providing 93% of users answers in under 5 minutes
- Launched annual reporting system reducing review time from 5+ days to under 6 hours, enabling faster decision making

ADDITIONAL INFORMATION

- Certifications: ICAgile Certified Professional, SAFe 5 Practitioner, General Assembly UX Design, Salesforce Administrator, INSEAD Business Strategy, INSEAD Dynamics in the C-Suite (Distinction)
- Technical: Figma, Adobe Creative Cloud, Axure, Sketch, Google Analytics, Siteimprove, Salesforce, Jira, Azure DevOps, Cúram, Drupal CMS, HTML, CSS, JavaScript, Java, C, C#, C++, CMMI Level 5
- Leadership: Founder and Teacher of UX Design Circuit at Accenture (ran 2019-2022), Mentored five analysts
- Awards: AFS Metaverse Challenge Runner Up (2023), Accenture Greater Than Winner (2020), Yale CPA Award (2017)
- Hobbies: Pottery, Painting, Pickleball, Volunteering, Trivia, Skiing, Hiking, Interior design